**Securities Code: 601166 Securities Abbreviation: Industrial Bank Announcement Code: TEMP 2021-020**

**Code of Preferred Stock: 360005, 360012, 360032 Abbreviation of Preferred Stock: Industrial Preferred 1, Industrial Preferred 2, Industrial Preferred 3**

**Industrial Bank Co., Ltd.**

**Announcement on Resolution of 2020 Annual General Meeting of Shareholders**

|  |
| --- |
| The Board of Directors of the Company and all directors guarantee there’s no false account, misleading statement or material omissions of the announcement, and will be jointly and severally responsible for the truthfulness, accuracy and integrity of the announcement. |

# Prompt of Important Content:

* Whether there was any proposal voted down in the Meeting: None

# Convocation and Attendance of the Meeting

## (I) Time of the General Meeting of Shareholders: June 11, 2021

## (II) Venue of the General Meeting of Shareholders: Meeting Room, Floor 3, Head Office of Industrial Bank, Building A, Zhongshan Building, No. 154, Hudong Road, Fuzhou City

## (III) Common Shareholders who Attended the Meeting and Shareholding thereof:

|  |  |
| --- | --- |
| 1. Number of Attending Shareholders and Agents | 1,047 |
| 2. Total Number (Shares) of Voting Shares Held by Attending Shareholders | 12,757,970,255 |
| 3. Proportion of Number of Voting Shares Held by Attending Shareholders in Total Voting Shares of the Company (%) | 61.4126 |

## (IV) Whether the voting formula was in line with *Company Law* and *Articles of Association*, Chairing Information of the Meeting, etc.

## The Meeting adopted the combination of site and online voting and conducted the voting for proposals one by one, of which the voting formula conformed to *Company Law*, *Articles of Association* and relevant national laws and regulations. The Meeting was presided by Tao Yiping, the temporary principal of Board of Directors, Director and President of the Company.

## (V) Attendance of Directors, Supervisors and Board Secretary of the Company

1. There were 13 incumbent directors of the Company, among which 8 directors attended the Meeting. Tao Yiping, Chen Yichao, Lin Tengjiao, Chen Jinguang, Chen Xinjian, Zhu Qing, Su Xijia and Lin Hua attended the Meeting, and other directors were unable to be present due to official businesses or other arrangements;

2. There were 8 incumbent supervisors of the Company, among which 5 supervisors attended the Meeting. Jiang Yunming, He Xudong, Zhang Guoming, Lai Furong and Xia Dawei attended the Meeting, and other supervisors were unable to be present due to official businesses or other arrangements;

3. Senior management of the Company (President Tao Yiping, Vice President Chen Jinguang and Vice President & Board Secretary Chen Xinjian) attended the meeting.

**II. Status of Review and Approval of Proposals**

## Non - Cumulative Voting Proposals

### Name of Proposal: 2020 Work Report of Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,751,144,328 | 99.9465 | 4,101,977 | 0.0322 | 2,723,950 | 0.0213 |

### Name of Proposal: 2020 Work Report of Board of Supervisors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,751,018,028 | 99.9455 | 4,115,577 | 0.0323 | 2,836,650 | 0.0222 |

### Name of Proposal: 2020 Annual Report and Abstract

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,751,055,928 | 99.9458 | 4,067,577 | 0.0319 | 2,846,750 | 0.0223 |

### Name of Proposal: 2020 Financial Final Account Settlement Report and 2021 Financial Budget Proposal

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,751,006,028 | 99.9454 | 4,084,877 | 0.0320 | 2,879,350 | 0.0226 |

### Name of Proposal: 2020 Profit Distribution Proposal

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,754,111,688 | 99.9698 | 2,875,267 | 0.0225 | 983,300 | 0.0077 |

### Name of Proposal: Proposal on Issuing Deductible Tier 2 Capital Debenture

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,739,910,601 | 99.8584 | 17,076,354 | 0.1338 | 983,300 | 0.0078 |

### Name of Proposal: Proposal on Issuing Financial Bonds

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,739,478,001 | 99.8551 | 17,509,454 | 0.1372 | 982,800 | 0.0077 |

### Name of Proposal: Proposal on Engaging an Accounting Firm for 2021

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,684,154,072 | 99.4214 | 53,466,084 | 0.4191 | 20,350,099 | 0.1595 |

### Name of Proposal: Proposal on Medium-term Capital Management Plan (2021-2023)

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,566,222,325 | 98.4970 | 2,208,767 | 0.0173 | 189,539,163 | 1.4857 |

### 10.00. Proposal on Giving Related Transaction Quota to certain Related Parties

### 10.01 Name of Proposal: Giving Related Transaction Quota to the People’s Insurance Company (Group) of China Limited and Its Affiliates

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 10,075,246,351 | 99.9633 | 2,872,267 | 0.0285 | 821,948 | 0.0082 |

### 10.02 Name of Proposal: Giving Related Transaction Quota to Fujian Yango Group Co., Ltd. and Its Affiliates

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,255,892,040 | 99.9560 | 4,252,867 | 0.0347 | 1,136,648 | 0.0093 |

### 11.00、Proposal on Electing Directors of the 10th Board of Directors

### 11.01 Name of Proposal: Electing Mr. Lyu Jiajin as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,732,999,208 | 99.8043 | 24,327,147 | 0.1907 | 643,900 | 0.0050 |

### Name of Proposal: Electing Mr. Chen Yichao as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,735,291,596 | 99.8222 | 21,948,759 | 0.1720 | 729,900 | 0.0058 |

### Name of Proposal: Electing Mr. Li Zhuyong as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,735,504,113 | 99.8239 | 21,736,242 | 0.1704 | 729,900 | 0.0057 |

### Name of Proposal: Electing Mr. Xiao Hong as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,735,325,713 | 99.8225 | 21,914,642 | 0.1718 | 729,900 | 0.0057 |

### Name of Proposal: Electing Mr. Lin Tengjiao as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,733,078,790 | 99.8049 | 24,161,565 | 0.1894 | 729,900 | 0.0057 |

### Name of Proposal: Electing Mr. Tao Yiping as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,743,413,812 | 99.8859 | 13,912,543 | 0.1090 | 643,900 | 0.0051 |

### Name of Proposal: Electing Mr. Chen Jinguang as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,530,349,312 | 98.2159 | 226,970,543 | 1.7790 | 650,400 | 0.0051 |

### Name of Proposal: Electing Mr. Chen Xinjian as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,673,746,162 | 99.3398 | 83,573,693 | 0.6551 | 650,400 | 0.0051 |

### Name of Proposal: Electing Mr. Sun Xiongpeng as Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,735,806,913 | 99.8263 | 21,472,542 | 0.1683 | 690,800 | 0.0054 |

### Name of Proposal: Electing Mr. Su Xijia as Independent Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,709,041,376 | 99.6165 | 48,238,079 | 0.3781 | 690,800 | 0.0054 |

### Name of Proposal: Electing Mr. Chen Guogang as Independent Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,749,899,246 | 99.9367 | 7,380,209 | 0.0578 | 690,800 | 0.0055 |

### Name of Proposal: Electing Mr. Lin Hua as Independent Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,749,640,172 | 99.9347 | 7,639,283 | 0.0599 | 690,800 | 0.0054 |

### Name of Proposal: Electing Mr. Ben Shenglin as Independent Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,707,025,831 | 99.6007 | 50,253,624 | 0.3939 | 690,800 | 0.0054 |

### Name of Proposal: Electing Mr. Xu Lin as Independent Director of the 10th Board of Directors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,749,899,546 | 99.9367 | 7,379,909 | 0.0578 | 690,800 | 0.0055 |

### 12.00. Proposal on Electing Shareholder Supervisors and External Supervisors of the 8th Board of Supervisors

### Name of Proposal: Electing Mr. He Xudong as Shareholder Supervisor of the 8th Board of Supervisors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,754,857,788 | 99.9756 | 2,416,867 | 0.0189 | 695,600 | 0.0055 |

### Name of Proposal: Electing Mr. Paul M. Theil as External Supervisor of the 8th Board of Supervisors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,754,809,788 | 99.9752 | 2,464,867 | 0.0193 | 695,600 | 0.0055 |

### Name of Proposal: Electing Mr. Zhu Qing as External Supervisor of the 8th Board of Supervisors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,754,857,788 | 99.9756 | 2,416,867 | 0.0189 | 695,600 | 0.0055 |

### Name of Proposal: Electing Mr. Xia Dawei as External Supervisor of the 8th Board of Supervisors

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,754,851,788 | 99.9756 | 2,422,867 | 0.0190 | 695,600 | 0.0054 |

### 13. Name of Proposal: Proposal on the Company Meets the Conditions for the Public Offering of A Share Convertible Bond

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,748,282,891 | 99.9241 | 8,826,964 | 0.0692 | 860,400 | 0.0067 |

### 14.00. Proposal on the Public Offering and Listing of A Share Convertible Bond

### 14.01 Name of Proposal: Types of Securities Issued

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,149,229 | 99.9152 | 9,793,426 | 0.0768 | 1,027,600 | 0.0080 |

### 14.02 Name of Proposal: Issuing Scale

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,746,601,729 | 99.9109 | 10,340,926 | 0.0811 | 1,027,600 | 0.0080 |

### 14.03 Name of Proposal: Par Value and Issuing Price

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,147,229 | 99.9152 | 9,795,426 | 0.0768 | 1,027,600 | 0.0080 |

### 14.04 Name of Proposal: Bond Period

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,148,729 | 99.9152 | 9,793,926 | 0.0768 | 1,027,600 | 0.0080 |

### 14.05 Name of Proposal: Interest Rate of Bond

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,148,729 | 99.9152 | 9,793,926 | 0.0768 | 1,027,600 | 0.0080 |

### 14.06 Name of Proposal: Term and Method of Interest Payment

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,149,229 | 99.9152 | 9,793,426 | 0.0768 | 1,027,600 | 0.0080 |

### 14.07 Name of Proposal: Conversion Period

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,148,729 | 99.9152 | 9,793,926 | 0.0768 | 1,027,600 | 0.0080 |

### 14.08 Name of Proposal: Determination and Adjustment of the Conversion Price

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,746,436,129 | 99.9096 | 10,506,526 | 0.0824 | 1,027,600 | 0.0080 |

### 14.09 Name of Proposal: Conversion Price Downward Revision Clause

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,746,978,729 | 99.9138 | 9,963,926 | 0.0781 | 1,027,600 | 0.0081 |

### 14.10 Name of Proposal: Method of Determining the Number of Shares Converted

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,148,729 | 99.9152 | 9,793,926 | 0.0768 | 1,027,600 | 0.0080 |

### 14.11 Name of Proposal: Attribution of Dividends in the Conversion Year

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,148,729 | 99.9152 | 9,793,926 | 0.0768 | 1,027,600 | 0.0080 |

### 14.12 Name of Proposal: Redemption Clause

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,136,829 | 99.9151 | 9,805,826 | 0.0769 | 1,027,600 | 0.0080 |

### 14.13 Name of Proposal: Put Provision

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,142,729 | 99.9151 | 9,799,926 | 0.0768 | 1,027,600 | 0.0081 |

### 14.14 Name of Proposal: Issuing Method and Issuing Target

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,142,729 | 99.9151 | 9,799,926 | 0.0768 | 1,027,600 | 0.0081 |

### 14.15 Name of Proposal: Arrangement of Placement to Original Shareholders

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,244,629 | 99.9159 | 9,698,026 | 0.0760 | 1,027,600 | 0.0081 |

### 14.16 Name of Proposal: Convertible Bond Holders and Convertible Bond Holders Meeting

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,148,729 | 99.9152 | 9,793,926 | 0.0768 | 1,027,600 | 0.0080 |

### 14.17 Name of Proposal: Purpose of this Raised Funds

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,125,129 | 99.9150 | 9,715,626 | 0.0762 | 1,129,500 | 0.0088 |

### 14.18 Name of Proposal: Guarantee Matters

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,135,329 | 99.9151 | 9,564,626 | 0.0750 | 1,270,300 | 0.0099 |

### 14.19 Name of Proposal: Validity of this Resolution

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,747,145,129 | 99.9152 | 9,695,626 | 0.0760 | 1,129,500 | 0.0088 |

### 15. Name of Proposal: Proposal on Feasibility Report on Use of Raised Funds by this Public Offering of A Share Convertible Bond

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,746,606,329 | 99.9109 | 9,598,926 | 0.0752 | 1,765,000 | 0.0139 |

### 16. Name of Proposal: Proposal on Use Report of Previous Raised Funds

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,748,008,091 | 99.9219 | 8,160,364 | 0.0640 | 1,801,800 | 0.0141 |

### 17. Name of Proposal: Proposal on Medium-term Shareholder Return Plan (2021-2023)

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,748,330,891 | 99.9244 | 7,886,764 | 0.0618 | 1,752,600 | 0.0138 |

### 18. Name of Proposal: Proposal on Diluted Spot Returns and Supplement Measures of the Public Offering of A Share Convertible Bond

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,746,997,891 | 99.9140 | 9,239,064 | 0.0724 | 1,733,300 | 0.0136 |

### 19. Name of Proposal: Proposal on Requesting General Meeting of Shareholders to Authorize Board of Directors and Person Authorized by Board of Directors to Deal with Relevant Matters of this Public Offering of A Share Convertible Bond

Review Result: Passed

Voting Result:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Type of Shareholders | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| A share | 12,746,552,391 | 99.9105 | 9,684,564 | 0.0759 | 1,733,300 | 0.0136 |

## Voting for cash dividend segment

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | Assent | | Dissent | | Abstain | |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| Common shareholders holding 5% or more shares | 5,012,358,006 | 100.0000 | 0 | 0.0000 | 0 | 0.0000 |
| Common shareholders holding 1%-5% shares | 4,011,750,034 | 100.0000 | 0 | 0.0000 | 0 | 0.0000 |
| Common shareholders holding 1% or less shares | 3,730,003,648 | 99.8967 | 2,875,267 | 0.0770 | 983,300 | 0.0263 |
| Wherein: common shareholders with a market value less than 500,000 | 457,755,620 | 99.8524 | 517,367 | 0.1129 | 159,200 | 0.0347 |
| Common shareholders with a market value more than 500,000 | 3,272,248,028 | 99.9029 | 2,357,900 | 0.0720 | 824,100 | 0.0251 |

## Major Items Involved, & Voting Results of less than 5% Shareholders

| Proposal  No. | Name of Proposal | Assent | | Dissent | | Abstain | |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Votes | Proportion (%) | Votes | Proportion (%) | Votes | Proportion (%) |
| 5 | 2020 Profit Distribution Proposal | 4,488,769,690 | 99.9141 | 2,875,267 | 0.0640 | 983,300 | 0.0219 |
| 6 | Proposal on Issuing Deductible Tier 2 Capital Debenture | 4,474,568,603 | 99.5980 | 17,076,354 | 0.3801 | 983,300 | 0.0219 |
| 7 | Proposal on Issuing Financial Bonds | 4,474,136,003 | 99.5884 | 17,509,454 | 0.3897 | 982,800 | 0.0219 |
| 8 | Proposal on Engaging an Accounting Firm for 2021 | 4,418,812,074 | 98.3569 | 53,466,084 | 1.1901 | 20,350,099 | 0.4530 |
| 10.01 | Giving Related Transaction Quota to the People’s Insurance Company (Group) of China Limited and Its Affiliates | 1,809,904,353 | 99.7963 | 2,872,267 | 0.1584 | 821,948 | 0.0453 |
| 10.02 | Giving Related Transaction Quota to Fujian Yango Group Co., Ltd. and Its Affiliates | 3,990,550,042 | 99.8651 | 4,252,867 | 0.1064 | 1,136,648 | 0.0285 |
| 11.01 | Electing Mr. Lyu Jiajin as Director of the 10th Board of Directors | 4,467,657,210 | 99.4442 | 24,327,147 | 0.5415 | 643,900 | 0.0143 |
| 11.02 | Electing Mr. Chen Yichao as Director of the 10th Board of Directors | 4,469,949,598 | 99.4952 | 21,948,759 | 0.4886 | 729,900 | 0.0162 |
| 11.03 | Electing Mr. Li Zhuyong as Director of the 10th Board of Directors | 4,470,162,115 | 99.4999 | 21,736,242 | 0.4838 | 729,900 | 0.0163 |
| 11.04 | Electing Mr. Xiao Hong as Director of the 10th Board of Directors | 4,469,983,715 | 99.4960 | 21,914,642 | 0.4878 | 729,900 | 0.0162 |
| 11.05 | Electing Mr. Lin Tengjiao as Director of the 10th Board of Directors | 4,467,736,792 | 99.4459 | 24,161,565 | 0.5378 | 729,900 | 0.0163 |
| 11.06 | Electing Mr. Tao Yiping as Director of the 10th Board of Directors | 4,478,071,814 | 99.6760 | 13,912,543 | 0.3097 | 643,900 | 0.0143 |
| 11.07 | Electing Mr. Chen Jinguang as Director of the 10th Board of Directors | 4,265,007,314 | 94.9335 | 226,970,543 | 5.0521 | 650,400 | 0.0144 |
| 11.08 | Electing Mr. Chen Xinjian as Director of the 10th Board of Directors | 4,408,404,164 | 98.1253 | 83,573,693 | 1.8602 | 650,400 | 0.0145 |
| 11.09 | Electing Mr. Sun Xiongpeng as Director of the 10th Board of Directors | 4,470,464,915 | 99.5067 | 21,472,542 | 0.4780 | 690,800 | 0.0153 |
| 11.10 | Electing Mr. Su Xijia as Independent Director of the 10th Board of Directors | 4,443,699,378 | 98.9109 | 48,238,079 | 1.0737 | 690,800 | 0.0154 |
| 11.11 | Electing Mr. Chen Guogang as Independent Director of the 10th Board of Directors | 4,484,557,248 | 99.8203 | 7,380,209 | 0.1643 | 690,800 | 0.0154 |
| 11.12 | Electing Mr. Lin Hua as Independent Director of the 10th Board of Directors | 4,484,298,174 | 99.8146 | 7,639,283 | 0.1700 | 690,800 | 0.0154 |
| 11.13 | Electing Mr. Ben Shenglin as Independent Director of the 10th Board of Directors | 4,441,683,833 | 98.8660 | 50,253,624 | 1.1186 | 690,800 | 0.0154 |
| 11.14 | Electing Mr. Xu Lin as Independent Director of the 10th Board of Directors | 4,484,557,548 | 99.8204 | 7,379,909 | 0.1643 | 690,800 | 0.0153 |
| 12.01 | Electing Mr. He Xudong as Shareholder Supervisor of the 8th Board of Supervisors | 4,489,515,790 | 99.9307 | 2,416,867 | 0.0538 | 695,600 | 0.0155 |
| 12.02 | Electing Mr. Paul M. Theil as External Supervisor of the 8th Board of Supervisors | 4,489,467,790 | 99.9297 | 2,464,867 | 0.0549 | 695,600 | 0.0154 |
| 12.03 | Electing Mr. Zhu Qing as External Supervisor of the 8th Board of Supervisors | 4,489,515,790 | 99.9307 | 2,416,867 | 0.0538 | 695,600 | 0.0155 |
| 12.04 | Electing Mr. Xia Dawei as External Supervisor of the 8th Board of Supervisors | 4,489,509,790 | 99.9306 | 2,422,867 | 0.0539 | 695,600 | 0.0155 |
| 13 | Proposal on the Company Meets the Conditions for the Public Offering of A Share Convertible Bond | 4,482,940,893 | 99.7844 | 8,826,964 | 0.1965 | 860,400 | 0.0191 |
| 14.01 | Types of Securities Issued | 4,481,807,231 | 99.7591 | 9,793,426 | 0.2180 | 1,027,600 | 0.0229 |
| 14.02 | Issuing Scale | 4,481,259,731 | 99.7470 | 10,340,926 | 0.2302 | 1,027,600 | 0.0228 |
| 14.03 | Par Value and Issuing Price | 4,481,805,231 | 99.7591 | 9,795,426 | 0.2180 | 1,027,600 | 0.0229 |
| 14.04 | Bond Period | 4,481,806,731 | 99.7591 | 9,793,926 | 0.2180 | 1,027,600 | 0.0229 |
| 14.05 | Interest Rate of Bond | 4,481,806,731 | 99.7591 | 9,793,926 | 0.2180 | 1,027,600 | 0.0229 |
| 14.06 | Term and Method of Interest Payment | 4,481,807,231 | 99.7591 | 9,793,426 | 0.2180 | 1,027,600 | 0.0229 |
| 14.07 | Conversion Period | 4,481,806,731 | 99.7591 | 9,793,926 | 0.2180 | 1,027,600 | 0.0229 |
| 14.08 | Determination and Adjustment of the Conversion Price | 4,481,094,131 | 99.7433 | 10,506,526 | 0.2339 | 1,027,600 | 0.0228 |
| 14.09 | Conversion Price Downward Revision Clause | 4,481,636,731 | 99.7553 | 9,963,926 | 0.2218 | 1,027,600 | 0.0229 |
| 14.10 | Method of Determining the Number of Shares Converted | 4,481,806,731 | 99.7591 | 9,793,926 | 0.2180 | 1,027,600 | 0.0229 |
| 14.11 | Attribution of Dividends in the Conversion Year | 4,481,806,731 | 99.7591 | 9,793,926 | 0.2180 | 1,027,600 | 0.0229 |
| 14.12 | Redemption Clause | 4,481,794,831 | 99.7589 | 9,805,826 | 0.2183 | 1,027,600 | 0.0228 |
| 14.13 | Put Provision | 4,481,800,731 | 99.7590 | 9,799,926 | 0.2181 | 1,027,600 | 0.0229 |
| 14.14 | Issuing Method and Issuing Target | 4,481,800,731 | 99.7590 | 9,799,926 | 0.2181 | 1,027,600 | 0.0229 |
| 14.15 | Arrangement of Placement to Original Shareholders | 4,481,902,631 | 99.7613 | 9,698,026 | 0.2159 | 1,027,600 | 0.0228 |
| 14.16 | Convertible Bond Holders and Convertible Bond Holders Meeting | 4,481,806,731 | 99.7591 | 9,793,926 | 0.2180 | 1,027,600 | 0.0229 |
| 14.17 | Purpose of this Raised Funds | 4,481,783,131 | 99.7586 | 9,715,626 | 0.2163 | 1,129,500 | 0.0251 |
| 14.18 | Guarantee Matters | 4,481,793,331 | 99.7588 | 9,564,626 | 0.2129 | 1,270,300 | 0.0283 |
| 14.19 | Validity of this Resolution | 4,481,803,131 | 99.7590 | 9,695,626 | 0.2158 | 1,129,500 | 0.0252 |
| 15 | Proposal on Feasibility Report on Use of Raised Funds by this Public Offering of A Share Convertible Bond | 4,481,264,331 | 99.7471 | 9,598,926 | 0.2137 | 1,765,000 | 0.0392 |
| 16 | Proposal on Use Report of Previous Raised Funds | 4,482,666,093 | 99.7783 | 8,160,364 | 0.1816 | 1,801,800 | 0.0401 |
| 17 | Proposal on Medium-term Shareholder Return Plan (2021-2023) | 4,482,988,893 | 99.7854 | 7,886,764 | 0.1755 | 1,752,600 | 0.0391 |
| 18 | Proposal on Diluted Spot Returns and Supplement Measures of the Public Offering of A Share Convertible Bond | 4,481,655,893 | 99.7558 | 9,239,064 | 0.2056 | 1,733,300 | 0.0386 |
| 19 | Proposal on Requesting General Meeting of Shareholders to Authorize Board of Directors and Person Authorized by Board of Directors to Deal with Relevant Matters of this Public Offering of A Share Convertible Bond | 4,481,210,393 | 99.7459 | 9,684,564 | 0.2156 | 1,733,300 | 0.0385 |

## Notes for Proposal Voting

1. Proposals 6, 7, 13, 14, 15, 16 and 19 are special resolutions, which were agreed and approved by more than two-thirds of the total number of valid voting shares held by Common shareholders and shareholder representatives attending the meeting. Other proposals are ordinary resolutions, which were agreed and approved by more than half of the total number of valid voting shares held by Common shareholders and shareholder representatives attending the meeting.

2. Proposal 10 is the Proposal for which related shareholders avoid the voting. The People’s Insurance Company (Group) of China Limited, PICC Property and Casualty Company Limited and PICC Life Insurance Company Limited have avoided the voting on the Proposal 10.01; Yango Holdings Co., Ltd. and Lin Tengjiao have avoided the voting on the Proposal 10.02.

# Lawyers' Witness

## Law Firm which witnessed the general meeting of shareholders: Grandall (Shanghai) Law Firm

Lawyers: Sun Li, Ao Jingping

## Witness Conclusion of Lawyers:

Convocation procedures of the general meeting of shareholders were subject to laws, regulations and *Articles of Association*; qualifications of personnel attending the general meeting of shareholders were legal and effective; voting procedures of the general meeting of shareholders were in consistency with relevant laws, regulations and *Articles of Association*, and voting results were legal and effective.

# Contents of Reference Documents

## Resolution of general meeting of shareholders signed and confirmed by attending directors and affixed with the seal of Board of Directors;

## Verified Legal Opinion signed by the director of the law firm and affixed with the official seal.

Industrial Bank Co., Ltd.

June 12, 2021